

# MASTERING THE ART OF PREPARING AN EXCELLENT PROPOSAL IN THE ENERGY CALL



Online training

May 25–26 2020

[Registration link](#)

Provided by



XLNCE EU Funding Consultancy

[www.xlnce.eu](http://www.xlnce.eu)

## TRAINING PROGRAMME

### DAY 1

10:00 - 10:30	<b>Introduction to H2020 and Horizon Europe programmes framework</b>
10:30 - 12:30	<b>Preparing a winning proposal Part 1: Technical and Scientific Excellence</b> typical mishaps and practical tips for success Objectives; Concept & Methodology; Relation to Work Programme; Link to Research & Innovation activities; Ambition; Target Groups & Stakeholders; Gender Dimension Q&A session <b>including a 15 min. coffee break</b>
12:45 - 13:45	<b>Lunch Break</b>
13:45 - 15:15	<b>Preparing a winning proposal Part 2: Impact</b> typical mishaps and practical tips for success Contribution to the Expected Impact & Barriers to achieving Expected Impact; Measures to Maximise Impact: Dissemination & Exploitation Plan; Research Data; Management; Open Research Data; Knowledge Management Strategy; Communication Activities. Q&A session
15:15 - 15:30	<b>Coffee Break</b>
15:30 - 17:00	<b>Preparing a winning proposal Part 3: Implementation</b> typical mishaps and practical tips for success Preparing an Effective Work Plan; Pert Diagram / Gantt Chart; Writing Work Packages; Defining Deliverables & Milestone; Management structure Q&A session
17:00	<b>End of Day 1</b>

### DAY 2

10:00 - 10:30	<b>How to Build a strong Consortium &amp; Finding Partners</b>
10:30 - 11:00	<b>Best Practice in Project Planning Management</b>
11:00 - 11:15	<b>Coffee Break</b>
11:15 - 12:15	<b>Estimating Resources &amp; Preparing Project Budget</b>
12:15 - 12:45	<b>Q&amp;A session</b>
12:45 - 13:45	<b>Lunch</b>
13:45 - 15:15	<b>Understanding the Evaluation Process &amp; Criteria</b>
15:15 - 15:30	<b>Coffee Break</b>
15:30 - 17:00	<b>How to increase chances for success 'Evaluator's Perspective'</b> Typical mistakes leading to lowering score; Tips & recommendation Final Q&A session
17:00	<b>End of Training</b>

## TRAINING PROVIDER

Dr. Irena Kondratenko / Director / Senior EU Funding Consultant on Energy Topics



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*Aim: Supporting organisations throughout Europe to successfully access EU Grant Funding opportunities i.e. Horizon 2020, Horizon Europe (2021-2027) and LIFE Programme, for Research, Innovation and Market Uptake projects related to Low-Carbon, Clean and Energy Efficient Energy Systems and Built Environment.*

### RELEVANT EXPERIENCE

- Evaluator, Horizon 2020 Low-Carbon, Energy Efficient Buildings, 2020
- Evaluator, Horizon 2020, Secure, Clean and Efficient Energy, 2020
- Quality assessment, STARS Grants 2019, by University of Padova, 2019
- Expert Panel, Research Council of Norway, Knowledge-Building Research Projects for Industry, 2019
- Expert, EIT-European institute of Innovation and Technology, KIC 2020 Business Plan Assessment, 2019
- Quality assessment, FWO-Research Foundation Flanders, PhD fellowships, 2019
- Assessment Research projects with Industry, Energy Cluster 'Flux50', 2019
- Expert, EIT-European institute of Innovation and Technology, KIC 2019 Grant Reporting Assessment, 2019
- Evaluator, EUREKA-INNOWADE projects, 2019
- Quality assessment FWO-Research Foundation Flanders, SB-fellowships, 2019
- Evaluator, Horizon 2020, Secure, Clean and Efficient Energy, 2014, 2015, 2016 & 2018
- Expert Panel, Research Council of Norway, Energy research projects, 2018
- Expert, EIT-European institute of Innovation and Technology, KIC 2019 Business Plan Assessment, 2019
- Expert Panel, VLAIO-Flemish Agency for Innovation and Entrepreneurship, innovation projects, 2018
- Evaluator, INTERREG-Central Europe, 2018
- Evaluator, ENI CBC Med, Cross Border Cooperation in the Mediterranean, 2018
- Quality assessment, FWO-Research Foundation Flanders, PhD fellowships, 2018
- Expert, NCRD, National Centre for Research and Development, Poland, 2017
- Feasibility Studies assessment, Energy Cluster 'Flux 50', 2017
- Expert Group Member, EC Directorate-General Research and Innovation, 2016 to 2017, *Expert Group on evaluation methodologies for the interim and ex-post evaluations of Horizon 2020*
- Quality assessment, FWO-Research Foundation Flanders, PhD fellowships, 2016 & 2017
- Expert, Consultation Forum for Sustainable Energy, European Defence Agency, 2016
- Expert Panel, NCRD, INNOCHEM, Funding Programme, R&D Poland, 2016
- Expert Panel, Polish-Norwegian Research Programme, 2013
- Evaluator, FP7-2013, Energy efficient buildings, 2012 & 2013
- EASME, "Build Up Skills", Pillar I, 2011 to 2013.

Since its establishment in mid-2016, XLNCE Consultancy has successfully completed 11 in-house trainings, 26 Horizon 2020 and LIFE project proposal writing and management with accumulated 12Mio EUR (success rate approx. 25-30%). It is a strategic choice of XLNCE Consultancy to focus on a comprehensive & tailor-made support for a team of researchers, to provide highest quality of capacity building training and project writing, covering the entire proposal preparation process.

**Tato aktivita je součástí projektu LTI19013, podpořeného MŠMT v rámci programu Inter Inform.**